



DULUTH

CARGO CONNECT



**MULTIMODAL CARGO HUB
CONNECTING NORTH AMERICA'S
HEARTLAND TO THE WORLD**

LINKED IN:

CONNECTIVITY & CAPACITY

Savvy shippers make their moves through Duluth, North America's furthest-inland seaport. Located at the Great Lakes-St. Lawrence Seaway System's western edge, we're the gateway to North America's heartland, with unmatched connections to inland destinations throughout the United States and Canada.

As the region's multimodal freight hub, we deliver a direct link to the Atlantic Ocean, on-dock road and rail access, more than 500,000 square feet of warehousing space and the best road and rail clearances to and from the middle of North America.

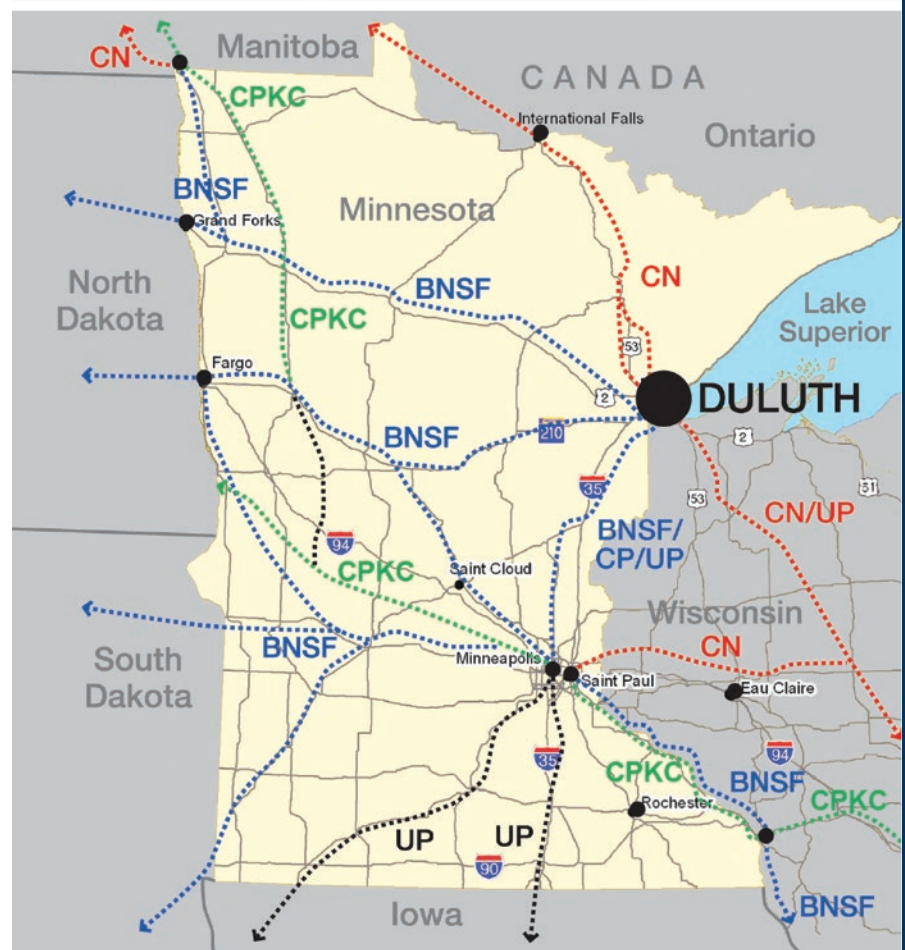
Shippers benefit from our strategic location, connectivity and tailor-made services, linking our region and global markets with quick turnaround times and efficient, flexible, steady supply chain solutions.

Special advantages we offer include service at our facility from four Class I rail carriers—BNSF, Canadian National, CPKC and Union Pacific. This allows for competitive pricing and train staging to and from adjacent yards. Our on-dock rail delivers direct transfers, plus efficient warehouse and laydown space connections with our loop track.

We also offer full-service global intermodal capabilities via sea, road and rail for container moves. Whether sailing your containers with our regular Spliethoff trans-Atlantic liner service, or moving them on land with our CN Intermodal Terminal, shippers enjoy efficient, flexible, high-capacity container service with Duluth Cargo Connect.

"It opens a new horizon for us to find containers and make an investment in our future by using Duluth Cargo Connect and the Port of Duluth – a port so close to us – with chartered vessels, to deliver product efficiently to our customers worldwide. The sky's the limit. We can find warehousing, we can have storage for our customers and now we can make sure that our product is there on time to meet the needs of retailers in Europe."

—Cindy Brown, president, Chippewa Valley Bean Company



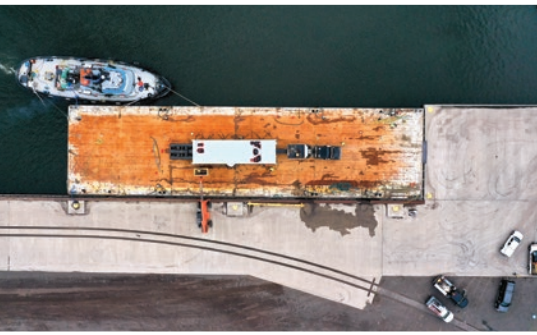
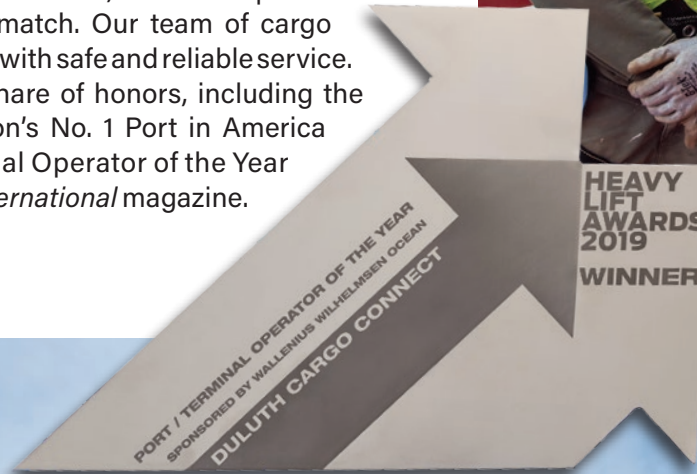
DULUTH DELIVERS

LOADS OF EXPERIENCE

Duluth Cargo Connect is in the business of moving cargo—huge, heavy, and often unwieldy pieces of equipment and packaged freight—to meet the needs of industries ranging from agriculture, pulp and paper, mining, manufacturing and construction to wind energy, oil and gas production, and power generation.

Here in Duluth—at the Clure Public Marine Terminal—we offer high-value services for the safe handling of high-value cargoes. Our 120-acre terminal and 26-acre expansion with ro-ro dock has been engineered for large capacity jobs and multimodal capability.

We are the region's multimodal logistics hub, with unequaled facilities and operational efficiency to match. Our team of cargo handlers balance speed and productivity with safe and reliable service. Through the years, we've earned our share of honors, including the Railway Industrial Clearance Association's No. 1 Port in America ranking and recognition as Port/Terminal Operator of the Year from *Heavy Lift & Project Forwarding International* magazine.



**TWICE VOTED #1 PORT IN
NORTH AMERICA BY
RAILWAY INDUSTRIAL
CLEARANCE ASSOCIATION**



LOADS OF EXPERIENCE

FULL-SERVICE

SHIP-TO-SHORE STEVEDORE

Our \$18 million expansion tripled our outdoor storage capacity and doubled our heavy-lift cargo handling capabilities. Included in the redevelopment was construction of a new ro-ro dock, a rail spur and reinforced heavy-lift dock, plus installation of new lighting and security fencing around a resurfaced 26-acre deck. The adjoining slip was also dredged to 29 feet (8.8 meters) to better serve ocean-going traffic.

We offer six general cargo berths at Seaway depth, plus on-dock rail for direct transload operations, a loop track for rail access to storage areas, 24-hour security, perimeter fencing, available shore power, twin 90-ton rail-mounted gantry cranes (120-ton tandem lift capacity), plus higher capacity mobile cranes as needed.

Experienced cargo handlers safely and efficiently load/discharge your breakbulk, dimensional and heavy-lift cargoes. In addition, Duluth Cargo Connect offers a wide array of tailor-made service solutions including: custom crating/skidding, container stuffing and de-stuffing, fixture change-out and component separation, plus ship servicing and fueling.



NEVER BOXED IN

INTERMODAL SERVICE

By sea, road or rail, we've got the right connections for containerized imports or exports. Our waterborne container-handling capabilities, combined with our land-based container terminal, puts the world within reach via the Great Lakes-St. Lawrence Seaway System, uncongested heartland highways and on-dock rail connections to four Class I railroads.



BY SEA

"For us, it's about our ability to move cargo quicker. Duluth is close to us. It's much more convenient than the Twin Cities, and Duluth Cargo Connect has warehousing capability too. In some cases, we see up to a third in freight cost savings. It's just a lot less expensive for us to ship through Duluth. Supply chains are the lifeblood of our operations, and Duluth Cargo Connect plays a critical role in helping us secure workable supply chain solutions."

—David Claypool, sales director
Lexington Manufacturing, Brainerd, MN



Bypass the bottlenecks and put our full array of free-flowing intermodal services to work for you. Ours is the westernmost container-handling seaport on the Great Lakes, featuring regular trans-Atlantic liner service from Spliethoff between Duluth and Antwerp. That waterborne connectivity is complemented by our land-based intermodal ramp, connecting to a high-capacity CN rail network across the continent. This provides direct container service to and from East, West and Gulf Coast ports. Our intermodal options deliver a congestion-free supply chain that moves freight by its shortest, most economical and environmentally efficient path. We also offer a wide array of ancillary intermodal services, including:

- Container stuffing and de-stuffing
- Crating, skidding, bundling, bulk loading and overhead crane use
- Heat-treated dunnage certification for export packaging compliance
- IT support with EDI/RFID capabilities
- Overweight container handling for cost-effective rail moves
- Storage, warehousing and distribution
- Tier II warehouse management software for inventory control
- Certified truck scale to ensure SOLAS VGM compliance
- On-site U.S. Customs and Border Protection processing facility
- TRAC chassis pool for hire onsite



KEEPING IT UNDER WRAPS

WAREHOUSING & DISTRIBUTION

Duluth Cargo Connect is a multimodal hub for domestic and international trade. Many customers use our indoor and outdoor storage facilities, plus 3PL services, to streamline their supply chains.

Bundles, crates, pallets, super sacks, containers or over-dimensional, heavy-lift project cargoes moving either on or off ships, being placed in or removed from railcars, or being loaded from or onto truck beds—whatever the job, rely on Duluth Cargo Connect to seamlessly and safely handle, store and/or distribute that cargo in accordance with the shipper’s instructions. Put our skilled workforce, competitive rates, door-to-door service and reputation for on-time delivery to work for you.

Space and services for your supply chain needs:

- More than 500,000 square feet of indoor warehouse space, plus heated storage options
- 40-plus acres of secure, outdoor storage space for cargo staging and assembly
- Foreign Trade Zone #51, including duty-free storage and staging
- Tier II warehouse management software as backbone to inventory control
- Scanning, RFID and EDI capabilities with customer portal
- Value-added, onsite services include everything from container stuffing/de-stuffing and custom crating to fixture change-out

Quality people are the key to seamless cargo handling and transport. Our team is recognized for professionalism, decades of cargo-handling expertise, attention to detail, and unwavering commitment to customer satisfaction. We’re trusted the world over for reliability and world-class productivity across all industry sectors—rail, trucking and maritime. Whatever your cargo-handling needs, we’re happy to do the heavy lifting for you.



“Partnering with Duluth Cargo Connect allows us to provide our international customer base with virtually every service required to meet their domestic and global logistics needs. With an eye on economic development in this region, Duluth Cargo Connect continues to charge forward into the future of supply chain innovation. Duluth Cargo Connect is quickly becoming the multimodal gateway for the Midwest.”

—Wayne Larson
global logistics director
Valley Worldwide Logistics Solutions



GET YOUR CARGO MOVING IN THE RIGHT DIRECTION



DULUTH
CARGO CONNECT

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